

Product Innovations— Milling and Drilling For Channel Partners (Distributors)

Class Training Details

This is an advanced class that takes the product and applications knowledge to the next level beyond Product Foundations class. At the end of the class, the attendees will be able to search for the impactful product families related to Milling and Drilling via GPS and comfortably work with various milling, drilling and thread-milling solutions in Walter offer. This class is for Walter Channel Partners (distributors). There will also be local Walter Sales Representatives in the class.

How is this class different from Product Foundations for CP? The technical content of this class is more advanced than the Product Foundations class. The class is designed to actively challenge the attendees to come up with their own applications solutions and justify their choices in group workshops. Corresponding machine demonstrations will then compliment and solidify the understanding further.

Target Audience: Metal Working Specialists, Outside Sales, Applications Engineers, On-site Representatives, Territory Managers, Purchasing etc.

Skill Level: Participants are expected to have a basic understanding of machining processes and Walter tool products. Familiarity with Walter GPS is also a must. Experience with machining, tool design, CNC programming or other cutting tool related disciplines will be a plus.

Class Format

In person instruction. This is a very interactive class with live Q&A sessions and discussions during the presentation. Additionally, there will be interactive workshops, machine demonstrations, GPS demonstrations, and a Plant Tour.

Class Details

Product Foundations - CP(Channel Partner)

Location: Greer, SC

Duration: 2.5 working days.

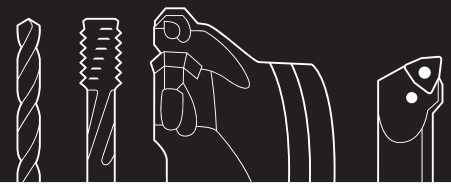
Tuesday 8 am- 4pm

Wednesday 8am- 4pm

Thursday 8am - 12pm

Level: 3

Prerequisite: At least one 'Level 2' Walter class- eg. A Product Foundations class



Class Training Schedule

Tuesday

Arrive @ Walter USA Technology Center
Welcome, Greeting/Introductions
GPS setup and introduction
Solid Carbide Drilling Product & Group Workshop
Perform/Advance/Supreme drills
Deep Hole Drilling Product & Group Workshop

Lunch

Tour of Production
Machine demonstration: Deep Hole Drilling
Indexable Drilling Product and Workshop
Machine demonstration: Indexable Drilling

Evening Event/ Dinner

Wednesday

Arrive @ Walter USA Technology Center
Indexable Milling Grades Product & Group Workshop
Indexable Milling Chip Breakers Product & Group Workshop
Axial Chip Thinning - Hands on
Machine demonstration: Axial Chip Thinning

Lunch

Tour of Production
Machine demonstration: Axial Chip Thinning
US Endmills - product overview
Dynamic Milling Workshop
Machine demonstration: Dynamic Milling
Circle Segment Cutters: Product & Demonstration

Evening Event/ Dinner

Thursday

Arrive @ Walter USA Technology Center
Thread-milling Product & Demonstration
Machine Demonstration: P-A-S Threading and Drilling
Channel Management Activities

Wrap up

Lunch



Registration Details

Joining us in South Carolina is quick and easy. Scan the QR code or visit: [Walter Training Calendar](#) to find your class and get registered.



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You can also email us at walteracademy@walter-tools.com for information or any questions.

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